

Ann Arbor Downtown Development Authority
 Gross Revenues/ Hourly Patrons
Fiscal Year, 2010 & Fiscal Year 2009

	FY 2010		FY 2009		Increase (Decrease)		% Increase (Decrease)		2010	2009	
	Revenues	Hourly Patrons	Revenues	Hourly Patrons	Revenues	Hourly Patrons	Revenues	Hourly Patrons	Spaces	Spaces	
Revenues:											
Washington/First	\$122,199	18,082	\$116,594	16,950	\$5,605	1,132	4.81%	6.68%	63	63	
Maynard	\$2,148,943	549,092	\$1,961,876	508,963	\$187,067	40,129	9.54%	7.88%	805	805	
Washington/Fourth	\$733,016	250,707	\$647,212	229,908	\$85,804	20,799	13.26%	9.05%	282	282	
Forest	\$1,250,309	276,107	\$1,221,048	284,092	\$29,261	(7,985)	2.40%	(2.81%)	591	591	
Fourth/William	\$2,138,817	269,047	\$1,997,672	221,366	\$141,145	47,681	7.07%	21.54%	995	995	
Liberty Square	\$1,298,829	64,991	\$1,334,733	55,690	(\$35,904)	9,301	(2.69%)	16.70%	593	593	
Ann/Ashley	\$1,558,819	134,314	\$1,513,043	109,918	\$45,775	24,396	3.03%	22.19%	822	822	
Fifth Avenue (Library)	\$79,706	40,488	\$450,087	214,743	(\$370,381)	(174,255)	(82.29%)	(81.15%)	0	192	Lot Closed for Const.
Kline Lot	\$501,197	169,201	\$442,493	144,213	\$58,704	24,988	13.27%	17.33%	133	133	
Huron/Ashley/First	\$675,966	259,113	\$603,709	233,163	\$72,258	25,950	11.97%	11.13%	168	168	
Fifth & Huron	\$112,560		\$113,555		(\$995)		(0.88%)		56	56	
First & Williams	\$149,575		\$129,613		\$19,962		15.40%		111	111	
Fingerle Lot	\$25,428		\$45,828		(\$20,400)		(44.51%)		20	45	1/2 Lot used for Const. Staging
415 W. Washington	\$185,851	44,085	\$102,699	24,146	\$83,153	19,939	80.97%	82.58%	134	134	
Fifth & Williams	\$252,779	86,274	\$81,768	24,557	\$171,011	61,717	209.14%	251.32%	88	88	Closing of Library Lot
Palio Lot	\$40,635		\$28,228		\$12,406		43.95%		24	24	
Broadway Bridge	\$2,010		\$2,560		(\$551)		(21.51%)		17	17	
Main & Ann	\$76,286		\$52,794		\$23,491		44.50%		45	45	
Farmers Market	\$5,694		\$5,520		\$173		3.14%		76	76	
City Hall	\$3,328		\$8,804		(\$5,475)		(62.20%)		3	12	Construction
Fourth & Catherine	\$81,491		\$62,536		\$18,955		30.31%		49	49	
Meters	\$2,691,968		\$2,285,507		\$406,461		17.78%		1,716	1,685	
Meter Bags	\$432,782		\$556,625		(\$123,843)		(22.25%)				
Total Revenues	\$14,568,186	2,161,501	\$13,764,502	2,067,709	\$803,684	93,792	5.84%	4.54%	6,791	6,986	

Number of Business Days 2010
 2009

Number of Weekend Days (F & S) 2010
 2009

* Average length of stay is calculated by the total transient revenue divided by the number of patrons divided by the hourly rate in effect. This does not take into account the attended lot ;

Ann Arbor Downtown Development Authority
Gross Revenues/ Hourly Patrons
July, 2010 & July, 2009

	<u>July 2010</u>		<u>July 2009</u>		<u>Increase (Decrease)</u>		<u>% Increase (Decrease)</u>		<u>2010 Spaces</u>	<u>2009 Spaces</u>	
<u>Revenues:</u>	<u>Revenues</u>	<u>Hourly Patrons</u>	<u>Revenues</u>	<u>Hourly Patrons</u>	<u>Revenues</u>	<u>Hourly Patrons</u>	<u>Revenues</u>	<u>Hourly Patrons</u>			
Washington/First	\$12,060	1,228	\$11,494	1,051	\$566	177	4.92%	16.84%	63	63	
Maynard	\$176,190	41,005	\$185,884	38,154	(\$9,694)	2,851	(5.22%)	7.47%	805	805	
Washington/Fourth Forest	\$73,938	19,591	\$64,834	16,912	\$9,104	2,679	14.04%	15.84%	282	282	
Fourth/William	\$106,573	16,929	\$102,720	16,884	\$3,853	45	3.75%	0.27%	591	591	
Liberty Square	\$206,726	21,699	\$201,528	17,450	\$5,198	4,249	2.58%	24.35%	995	995	
Ann/Ashley	\$123,396	5,036	\$123,464	3,379	(\$68)	1,657	(0.06%)	49.04%	593	593	
Fifth Avenue (Library)	\$155,824	10,372	\$160,727	9,188	(\$4,903)	1,184	(3.05%)	12.89%	822	822	
Kline Lot	\$0	0	\$49,044	16,385	(\$49,044)	(16,385)	(100.00%)	(100.00%)	0	192	Lot Closed for Const.
Huron/Ashley/First	\$44,898	13,775	\$44,146	12,697	\$751	1,078	1.70%	8.49%	133	133	
Fifth & Huron	\$62,861	18,892	\$60,945	18,795	\$1,916	97	3.14%	0.52%	168	168	
First & Williams	\$9,275		\$9,625		(\$350)		(3.64%)		56	56	
Fingerle Lot	\$13,028		\$19,545		(\$6,518)		(33.35%)		111	111	
415 W. Washington	\$2,800		\$7,450		(\$4,650)		(62.42%)		20	45	1/2 Lot used for Const. Staging
Fifth & William	\$14,497	1,607	\$10,489	1,114	\$4,008	493	38.21%	44.25%	134	134	
Palio Lot	\$28,943	9,683	\$14,486	3,665	\$14,457	6,018	99.81%	164.20%	88	88	Closing of Library Lot
Broadway Bridge	\$3,086		\$2,829		\$258		9.12%		24	24	
Main & Ann	\$191		\$234		(\$43)		(18.56%)		17	17	
Farmers Market	\$7,602		\$5,808		\$1,794		30.88%		45	45	
City Hall	\$520		\$661		(\$141)		(21.27%)		76	76	
Fourth & Catherine	\$172		\$287		(\$115)		(40.10%)		3	12	Construction
Meters	\$8,385		\$7,703		\$682		8.85%		49	49	
Meter Bags	\$225,645		\$213,527		\$12,119		5.68%		1,716	1,685	
Total Revenues	\$21,195		\$34,350		(\$13,155)		(38.30%)				
	\$1,297,804	159,817	\$1,331,779	155,674	(\$33,975)	4,143	(2.55%)	2.66%	6,791	6,986	

Number of Business Days 2010
2009

Number of Weekend Days (F & S) 2010
2009

* Average length of stay is calculated by the total transient revenue divided by the number of patrons divided by the hourly rate in effect. This does not take into account the attended lot price

**Ann Arbor Downtown Development Authority
Parking Structure Operating Income Statement
For the Fiscal Year Ended 6/30/10
(Unaudited)**

	4th & Wash 282	Maynard 805	Forest 591	1st & Wash 63	4th & Will. 995	Liberty Sq. 593	Ann Ashley 822	Library * 192	Kline 133	1st & Huron 168	5th & Huron 56	1st & Will. 111	5th & William 88	415 W. Wash. 134	Fingerle ** 51	Meters & Meter Bags 1905	Total 6989
Permit	\$ 27,160	\$ 243,790	\$ 146,035	\$ 50,368	\$ 1,410,729	\$ 1,148,089	\$ 1,129,570	\$ -	\$ -	\$ -	\$ 112,910	\$ 115,808	\$ 257,765	\$ 84,467	\$ 26,513		\$ 4,753,202
Hourly Bags	\$ 646,506	\$ 1,631,150	\$ 946,275	\$ 68,223	\$ 663,157	\$ 127,133	\$ 316,527	\$ 107,897	\$ 468,336	\$ 635,639	\$ -	\$ -	\$ -	\$ 69,545		\$ 2,884,289	\$ 8,564,677
Validation	\$ 31,747	\$ 180,297	\$ 126,392	\$ -	\$ 12,569	\$ -	\$ 57,603	\$ 2,463	\$ 21,871	\$ 24,870	\$ -	\$ -	\$ -	\$ -		\$ 445,937	\$ 445,937
Miscellaneous	\$ 18,499	\$ 97,480	\$ 27,784	\$ 3,043	\$ 47,165	\$ 23,674	\$ 60,022	\$ 18,390	\$ 10,238	\$ 13,631	\$ -	\$ 4,465	\$ 6,046	\$ 2,343	\$ 3,565	\$ 2,250	\$ 338,594
Total Revenues	\$ 723,912	\$ 2,152,717	\$ 1,246,487	\$ 121,633	\$ 2,133,619	\$ 1,298,897	\$ 1,563,722	\$ 128,750	\$ 500,446	\$ 674,140	\$ 112,910	\$ 120,273	\$ 263,810	\$ 156,355	\$ 30,078	\$ 3,332,476	\$ 14,560,224
Total Revenues /Space	\$ 2,567	\$ 2,674	\$ 2,109	\$ 1,931	\$ 2,144	\$ 2,190	\$ 1,902	\$ 671	\$ 3,763	\$ 4,013	\$ 2,016	\$ 1,084	\$ 2,998	\$ 1,167	\$ 590	\$ 1,749	\$ 2,083
Expenses																	
Operating Expenses																	
Employee	\$ 368,410	\$ 748,043	\$ 392,736	\$ 62,725	\$ 463,032	\$ 159,201	\$ 702,397	\$ 59,901	\$ 169,217	\$ 263,603	\$ 55,814	\$ 19,529	\$ 31,072	\$ 47,130	\$ 935	\$ 318,016	\$ 3,861,760
Lot Rent & Taxes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 380,825	\$ 41,533	\$ -	\$ 93,075	\$ 25,674	\$ 55,032	\$ 2,838,617	\$ 3,434,755
Insurance	\$ 3,804	\$ 10,856	\$ 11,542	\$ 883	\$ 13,399	\$ 7,989	\$ 11,084	\$ 856	\$ 1,825	\$ 2,283	\$ 754	\$ 1,507	\$ 472	\$ 1,825	\$ 606	\$ 878	\$ 70,563
Tickets	\$ 6,017	\$ 7,895	\$ 2,624	\$ 261	\$ 3,520	\$ -	\$ 1,331	\$ 1,335	\$ 1,590	\$ 2,624	\$ -	\$ -	\$ 3,061	\$ -	\$ -	\$ -	\$ 30,259
Phone	\$ 4,993	\$ 7,011	\$ 4,993	\$ 7,020	\$ 11,283	\$ 5,102	\$ 11,283	\$ 1,743	\$ 5,074	\$ 4,993	\$ -	\$ -	\$ -	\$ 3,250	\$ -	\$ 11,735	\$ 78,483
Utilities	\$ 60,007	\$ 85,697	\$ 81,785	\$ 594	\$ 58,107	\$ 47,569	\$ 49,014	\$ 2,852	\$ 7,586	\$ 4,836	\$ 1,781	\$ 1,877	\$ 7,078	\$ 296	\$ -	\$ 7,740	\$ 416,821
Supplies (Office)	\$ 14,497	\$ 44,013	\$ 26,542	\$ 9,424	\$ 18,864	\$ 13,437	\$ 33,733	\$ 2,934	\$ 8,557	\$ 7,106	\$ 197	\$ 444	\$ 2,140	\$ 4,928	\$ 565	\$ 180	\$ 187,560
Maintenance	\$ 24,041	\$ 47,940	\$ 25,192	\$ 20,602	\$ 25,966	\$ 19,362	\$ 26,046	\$ 6,100	\$ 25,182	\$ 33,396	\$ 11,457	\$ 18,425	\$ 15,659	\$ 21,298	\$ 13,275	\$ 58,639	\$ 392,579
Contract Work	\$ 15,839	\$ 30,739	\$ 23,585	\$ 9,184	\$ 28,852	\$ 27,612	\$ 24,944	\$ 3,045	\$ 12,938	\$ 14,508	\$ 406	\$ 1,830	\$ 20,946	\$ 8,885	\$ 211	\$ 53,890	\$ 277,415
Other Operational	\$ 2,678	\$ 13,038	\$ 2,637	\$ 1,363	\$ 3,596	\$ 2,093	\$ 3,246	\$ 434	\$ 2,424	\$ 2,700	\$ 558	\$ 552	\$ 249	\$ 1,484	\$ 601	\$ 2,389	\$ 40,042
Total Operating Expenses	\$ 500,287	\$ 995,233	\$ 571,638	\$ 112,056	\$ 626,620	\$ 282,365	\$ 863,079	\$ 79,199	\$ 234,392	\$ 716,873	\$ 112,500	\$ 44,164	\$ 173,751	\$ 114,769	\$ 71,225	\$ 3,292,084	\$ 8,790,237
Total Operating Expense/Space	\$ 1,774	\$ 1,236	\$ 967	\$ 1,779	\$ 630	\$ 476	\$ 1,050	\$ 412	\$ 1,762	\$ 4,267	\$ 2,009	\$ 398	\$ 1,974	\$ 856	\$ 1,397	\$ 1,728	\$ 1,258
Management Fee	\$ 12,090	\$ 16,770	\$ 18,330	\$ 6,240	\$ 18,720	\$ 16,770	\$ 19,890	\$ 2,340	\$ 8,580	\$ 8,580	\$ 6,240	\$ 6,240	\$ -	\$ -	\$ 5,460	\$ 48,750	\$ 195,000
Total Expenses before Debt	\$ 512,377	\$ 1,012,003	\$ 589,968	\$ 118,296	\$ 645,340	\$ 299,135	\$ 882,969	\$ 81,539	\$ 242,972	\$ 725,453	\$ 118,740	\$ 50,404	\$ 173,751	\$ 114,769	\$ 76,685	\$ 3,340,834	\$ 8,985,237
Net Annual Income Before Debt	\$ 211,535	\$ 1,140,714	\$ 656,519	\$ 3,337	\$ 1,488,279	\$ 999,761	\$ 680,753	\$ 47,211	\$ 257,474	\$ (51,313)	\$ (5,830)	\$ 69,869	\$ 90,059	\$ 41,585	\$ (46,607)	\$ (8,358)	\$ 5,574,987
Net Annual Inc. Before Debt /Space	\$ 750	\$ 1,417	\$ 1,111	\$ 53	\$ 1,496	\$ 1,686	\$ 828	\$ 246	\$ 1,936	\$ (305)	\$ (104)	\$ 629	\$ 1,023	\$ 310	\$ (914)	\$ (4)	\$ 798
Bond Payments	\$ 590,604	\$ 613,750	\$ 533,075	\$ -	\$ 1,248,236	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,985,665
Total Expense	\$ 1,102,981	\$ 1,625,753	\$ 1,123,043	\$ 118,296	\$ 1,893,576	\$ 299,135	\$ 882,969	\$ 81,539	\$ 242,972	\$ 725,453	\$ 118,740	\$ 50,404	\$ 173,751	\$ 114,769	\$ 76,685	\$ 3,340,834	\$ 11,970,902
Total Expenses /Space	\$ 3,911	\$ 2,020	\$ 1,900	\$ 1,878	\$ 1,903	\$ 504	\$ 1,074	\$ 425	\$ 1,827	\$ 4,318	\$ 2,120	\$ 454	\$ 1,974	\$ 856	\$ 1,504	\$ 1,754	\$ 1,713
Net Annual Income After Debt	\$ (379,069)	\$ 526,964	\$ 123,444	\$ 3,337	\$ 240,044	\$ 999,761	\$ 680,753	\$ 47,211	\$ 257,474	\$ (51,313)	\$ (5,830)	\$ 69,869	\$ 90,059	\$ 41,585	\$ (46,607)	\$ (8,358)	\$ 2,589,322
Net Annual Inc. After Debt /Space	\$ (1,344)	\$ 655	\$ 209	\$ 53	\$ 241	\$ 1,686	\$ 828	\$ 246	\$ 1,936	\$ (305)	\$ (104)	\$ 629	\$ 1,023	\$ 310	\$ (914)	\$ (4)	\$ 370

This spreadsheet contains the operating income and expenses only and does not contain major capital (bonded) expenses or DDA management expenses.

* Library lot closed 10/31/09 for construction of a new 677 space underground deck

** Half of Fingerle lot was used for construction staging all year.

Art Fair Revenue Summary

LOCATION	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	Variance	%
4th & Washington	\$12,907.00	\$15,490.00	\$17,320.00	\$17,900.00	\$16,990.00	\$17,350.00	\$16,070.00	\$16,275.00	\$18,630.00	\$19,410.00	\$780.00	4.19%
1st & Washington	\$4,136.00	\$4,458.86	\$3,810.00	\$5,180.00	\$5,050.00	\$2,930.00	\$3,300.00	\$2,635.00	\$2,980.00	\$3,020.00	\$40.00	1.34%
Maynard	\$24,196.23	\$33,846.35	\$34,030.00	\$36,395.00	\$36,925.00	\$36,730.00	\$38,109.00	\$39,105.00	\$40,355.00	\$39,570.00	-\$785.00	-1.95%
Forest	\$15,984.00	\$21,270.00	\$24,765.00	\$22,270.00	\$22,860.00	\$25,265.00	\$26,624.60	\$26,495.00	\$28,020.00	\$28,695.00	\$675.00	2.41%
4th & William	\$30,016.00	\$38,020.00	\$32,070.00	\$33,795.00	\$30,425.00	\$30,715.00	\$35,840.00	\$31,985.00	\$42,015.00	\$38,305.00	-\$3,710.00	-8.83%
Liberty Square	\$8,167.00	\$7,765.00	\$12,865.00	\$13,205.00	\$13,655.00	\$15,575.00	\$13,750.00	\$12,823.60	\$17,325.00	\$14,430.00	-\$2,895.00	-16.71%
Ann Ashley	\$18,612.00	\$15,735.00	\$24,865.00	\$25,055.00	\$26,715.00	\$25,555.00	\$31,195.00	\$28,275.00	\$36,000.00	\$31,590.00	-\$4,410.00	-12.25%
Library Lot	\$15,627.00	\$19,825.00	\$20,000.00	\$20,750.00	\$19,970.00	\$18,270.00	\$20,595.00	\$19,070.00	\$18,575.00	\$0.00	-\$18,575.00	-100.00%
South Ashley	\$3,973.00	\$9,460.00	\$9,135.00	\$10,305.00	\$11,915.00	\$11,285.00	\$11,525.00	\$10,830.00	\$10,285.00	\$10,180.00	-\$105.00	-1.02%
1st & Huron	\$9,889.00	\$13,330.00	\$12,775.00	\$13,345.00	\$12,585.00	\$14,540.00	\$14,445.00	\$14,455.00	\$14,080.00	\$14,805.00	\$725.00	5.15%
5th & Huron												
1st & William		\$1,870.00	\$3,435.00	\$2,850.00	\$2,860.00	\$3,200.00	\$4,480.00	\$3,295.00	\$4,505.00	\$3,315.00	-\$1,190.00	-26.42%
Fingerle Lot					\$4,530.00	\$4,270.00	\$4,410.00	\$2,895.00	\$3,465.00	\$1,740.00	-\$1,725.00	-49.78%
415 E Washington								\$2,300.00	\$2,105.00	\$2,880.00	\$775.00	36.82%
5th & William								\$5,725.00	\$5,840.00	\$6,590.00	\$750.00	12.84%
On Street										\$3,700.00	\$3,700.00	100.00%
TOTALS	\$143,507.23	\$181,070.21	\$195,070.00	\$201,050.00	\$204,480.00	\$205,685.00	\$220,343.60	\$216,163.60	\$244,180.00	\$218,230.00	-\$25,950.00	-10.63%