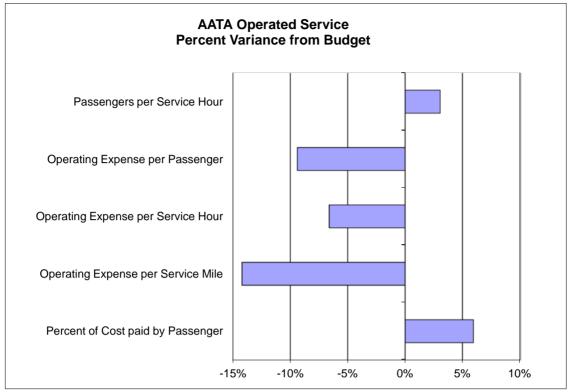
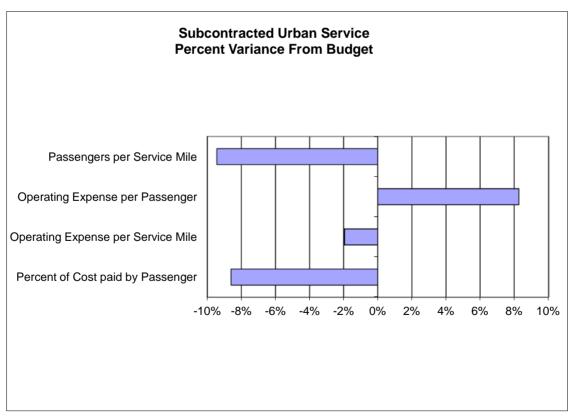
### **Monthly Performance Report**

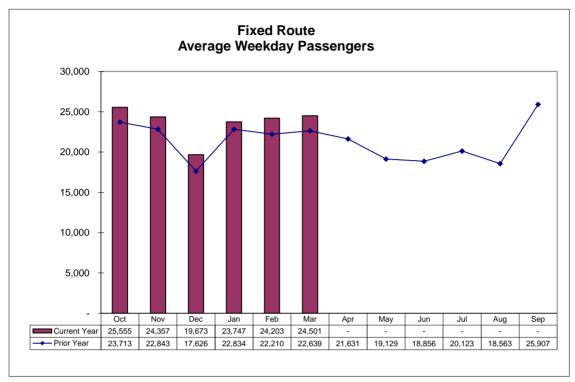
March 2012

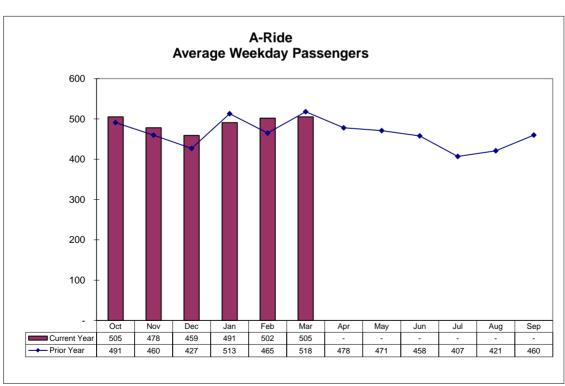




### **Average Weekday Passengers**

March 2012

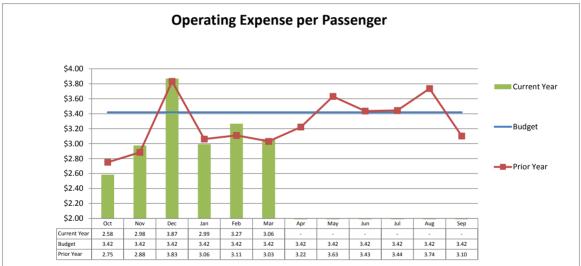


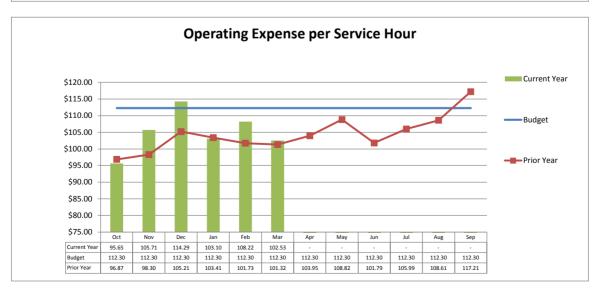


#### **Urban Fixed Route Service**

October - 2011 -- March - 2012



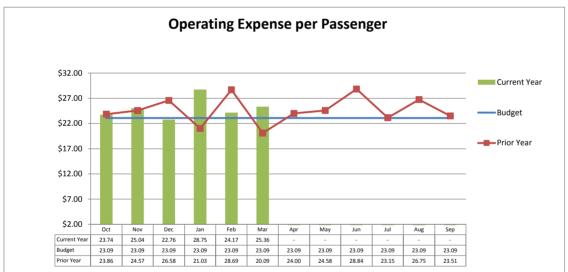


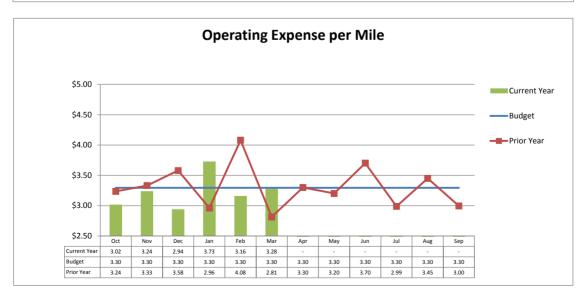


#### **Urban Demand Response Subcontracted Service**

October - 2011 -- March - 2012







#### **Ann Arbor Transportation Authority** Report of Operations - Unaudited

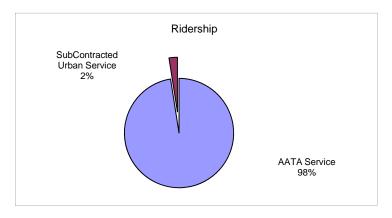
	of Operations - Months Ended I		•		Compor	ican ta Briar \	Voor
For the Six	3/31/2012	3/31/2012	Favorable		3/31/2011	ison to Prior ` Favorable	rear
	Year to Date	Year to Date	(Unfavorable)			(Unfavorable)	
Revenues:	Budget	Actual	` Variance ´	Percent	Actual	` Variance ´	Percent
Passenger Revenue	\$1,209,235	\$1,166,790	(\$42,445)	-3.5%	\$1,070,678	\$96,112	9.0%
Subcontracted Revenue	293,337	308,025	14,688	5.0%	280,286	27,739	9.9%
Special Fares (EMU,UofM,go!Pass)	1,281,628	1,298,956	17,328	1.4%	1,262,387	36,569	2.9%
Interest, Advertising and Other Local Property Tax Revenue	91,480 4,620,000	63,112 4,620,000	(28,368)	-31.0% 0.0%	69,682 4,717,890	(6,570) (97,890)	-9.4% -2.1%
Purchase of Service Agreements	644,735	665,855	21,120	3.3%	661,235	4,620	0.7%
State Operating Assistance	4,300,914	4,080,329	(220,585)	-5.1%	3,504,327	576,002	16.4%
Federal Operating Assistance	1,749,188	1,478,438	(270,750)	-15.5%	1,175,832	302,606	25.7%
Total Revenues	14,190,517	13,681,505	(509,012)	-3.6%	12,742,317	939,188	7.4%
Expenses:							
Wages							
Operator Wages	3,203,777	3,171,797	31,980	1.0%	2,993,962	(177,835)	-5.9%
Other Wages	2,553,732	2,432,391	121,341	4.8%	2,244,229	(188,162)	-8.4%
Total Wages	5,757,509	5,604,188	153,321	2.7%	5,238,191	(365,997)	-7.0%
Fringe Benefits:	407.046	440.074	40.045	2.00/	274 620	(20,022)	40.00/
Payroll Taxes Pension	427,216	410,871	16,345	3.8%	371,638	(39,233)	-10.6%
Medical Insurance	406,259 1,018,005	386,175 941,456	20,084 76,549	4.9% 7.5%	400,927 888,337	14,752 (53,119)	3.7% -6.0%
Post-Retirement Benefits & HCSP	179,311	163,153	16,158	9.0%	167,994	4,841	2.9%
Other Fringe Benefits	413,949	381,415	32,534	7.9%	371,849	(9,566)	-2.6%
Total Fringe Benefits	2,444,740	2,283,070	161,670	6.6%	2,200,745	(82,325)	-3.7%
Purchased Services:							
Contracted Maintenance	216,414	169,252	47,162	21.8%	210,078	40,826	19.4%
Consulting Fees	288,264	234,710	53,554	18.6%	382,909	148,199	38.7%
Security Services	112,994	110,213	2,781	2.5%	85,768	(24,445)	-28.5%
Mobility Management	99,996	113,050	(13,054)	-13.1%	109,184	(3,866)	-3.5%
Other Purchased Services A		412,391	45,402	9.9%	245,983	(166,408)	-67.7%
Total Purchased Services	1,175,461	1,039,616	135,845	11.6%	1,033,922	(5,694)	-0.6%
Materials and Supplies:							
Diesel Fuel and Gasoline	870,000	1,009,129	(139,129)	-16.0%	862,501	(146,628)	-17.0%
Fuel Futures (Gains) or Losses	0	(209,870)		100.0%	(200,701)	9,169	-4.6%
Bus Parts	282,664	253,234	29,430	10.4%	172,561	(80,673)	-46.8%
Printing	115,562	56,980	58,582	50.7%	65,370	8,390	12.8%
Other Materials and Supplies  Total Materials and Supplies	449,986 1,718,212	437,197 1,546,670	12,789 171,542	2.8% 10.0%	432,700 1,332,431	(4,497) (214,239)	-1.0% -16.1%
Utilities 0	283,076	247,708	35,368	12.5%	288,896	41,188	14.3%
Casualty & Liability Insurance	246,498	233,883	12,615	5.1%	217,520	(16,363)	-7.5%
Purchased Transportation:							
Aride and Good as Gold	1,448,733	1,579,649	(130,916)	-9.0%	1,503,401	(76,248)	-5.1%
Night Ride	182,412	181,427	985	0.5%	139,871	(41,556)	-29.7%
WWAVE, Northfield and Mobility Mgm		627,341	(31,601)	-5.3%	521,607	(105,734)	-20.3%
Total Purchased Transportation	2,226,885	2,388,417	(161,532)	-7.3%	2,164,879	(223,538)	-10.3%
Other Expenditires	,	238,981	63,758	21.1%	154,181	(84,800)	-55.0%
Local Depreciation	97,500	97,500	0	0.0%	105,000	7,500	7.1%
Total Expenses	14,252,620	13,680,033	572,587	4.0%	12,735,765	(944,268)	-7.4%
Gain (Loss) from Operations	(\$62,103)	\$1,472	\$63,575		\$6,552	(5,080)	-77.5%
Variances:		dget Variances	- Positive (Neg	ative):			
	March Year to Date					March Year to Date	
A: Other Purchased Services Variance				C: Utilities V	ariances:	rear to Date	
Agency & Design Fees	\$56,423			Natural		40,833	
Physical Exam Fees	(1,291)			Electrici		(13,009)	
Legal Fees	(32,525)			Water		3,716	
Auditing Fees	0			Telepho	one	3,828	
Collection Fees	0					35,368	
IT Services	2,050			D. 045	anace V-		
Custodial Services	4,860 16 005				enses Variance		
Internet Services Towing	16,995 (2,094)			Postage	Expense	(17,975) 22,668	
Admin Fee - Benefit Source	984				nd Subscriptions	2,216	
Admin to Bollott Goulds	45,402				ence and Travel	(10,189)	
	.0,102			Media c		45,491	
B: Other Materials and Supplies Varia	inces:				ee Development	15,543	
Lubricants	6,912				ment and Hiring	(10)	
Tires, Tubes and Wheels	8,565			Equipm	ent Rental	6,014	
Tools and Equipment	2,929					63,758	
Equipment Repair	(10.234)						

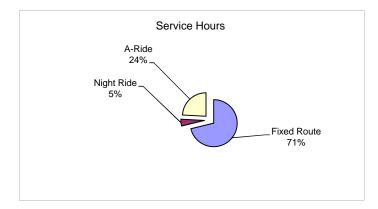
Admin Fee - Benefit Source	984
	45,402
B: Other Materials and Supplies Varian	ices:
Lubricants	6,912
Tires, Tubes and Wheels	8,565
Tools and Equipment	2,929
Equipment Repair	854
Other Materials and Supplies	(10,234)
Computer Software	3,763
	12,789

# Ann Arbor Transportation Authority Operating Statistics

#### October 1, 2011 - March 31, 2012

	All Service	F	ixed Route Servi	ce	Subco	Subcontracted Urban Service			
	Total	Fixed Route	ExpressRide	Total	Night Ride	A-Ride	Total		
Ridership	3,389,514	3,287,061	18,218	3,305,279	12,476	71,759	84,235		
Service Hours	136,366	97,109	1,226	97,109	6,394	32,863	39,256		
Passengers Per Service Hour	24.9	33.8	14.9	34.0	2.0	2.2	2.1		
Average # of Weekday Passengers	24,195	23,507	141	23,649	57	490	547		
Average Operating Expense per Passenger	\$ 3.67	\$ 3.10	\$ 7.58	\$ 3.12	\$ 18.14	\$ 26.19	\$ 25.00		
Subsidy per Passenger	\$ 2.86	\$ 2.39	\$ 4.61	\$ 2.40	\$ 13.35	\$ 22.20	\$ 20.89		
Percent Cost Paid by Passenger	22.0%	22.9%	39.2%	23.1%	26.4%	15.2%	16.4%		





Report to the Treasurer: Summary Operating Statement by Mode

For the Six Months Ended March 31, 2012

To the old months Ended march 61, 2							Balance She	eet
Year	r-To-Date Sum	mary Operatir	ng Statement l	by Mode			Assets:	3/31/2012
	Fixed	Demand		Commuter	TDM, GDT,	Total	Cash & Investments	\$9,883,577
Revenues (except Property Tax):	Route	Response	NonUrban	Express	County-Wide	Actual	Accounts Receivables	491,270
Passenger Revenue	\$1,032,840	\$79,812	\$0	\$54,138	\$0	\$1,166,790	Grants Receivables	560,600
Subcontracted Revenue	\$0	\$266,325	\$41,700	\$0	\$0	\$308,025	Other Receivables	5,482,047
Special Fares (EMU,UofM,go!Pass)	\$1,298,956	\$0	\$0	\$0	\$0	\$1,298,956	Inventory	817,688
Interest, Advertising and Other	\$61,509	\$0	\$0	\$0	\$1,603	\$63,112	Prepaid Expenses _	533,023
Purchase of Service Agreements	\$362,410	\$85,244	\$218,202	\$0	\$0	\$665,855	Total Current Assets	17,768,205
State Operating Assistance	\$3,029,054	\$671,329	\$203,874	\$42,313	\$133,759	\$4,080,329	Land & Buildings	25,951,370
Federal Operating Assistance	\$965,440	\$161,339	\$116,400	\$0	\$235,259	\$1,478,438	Equipment	48,947,060
Total Revenues	\$6,750,209	\$1,264,048	580,176	\$96,451	\$370,621	\$9,061,505	Accum Depreciation	(36,843,271)
							Net Fixed Assets	38,055,159
Expenses:							Total Assets	\$55,823,364
Wages	5,214,012	63,271	12,597	64,660	249,648	\$5,604,188		
Fringe Benefits	2,105,100	28,894	5,753	29,318	114,005	\$2,283,070	Liabilities:	
Purchased Services	670,800	115,344	3,119	13,420	236,933	\$1,039,616	Accounts payable	\$463,870
Diesel Fuel, Net of Futures	789,168	0	0	10,091	0	799,259	Accrued Payroll	215,944
Materials and Supplies	675,019	30,049	1,495	10,237	30,611	747,411	Accrued Vacation	1,025,120
Utilities	230,588	11,172	0	3,127	2,821	247,708	Other Accruals	18,762
Insurance	205,788	18,711	1,754	2,953	4,678	233,883	Unearned Revenue	166,830
Purchased Transportation	0	1,833,823	554,502	0	92	2,388,417	Post-Retire Benefits	207,670
Other Expenses	197,412	4,718	956	3,017	32,878	238,981	_	2,098,196
Local Depreciation	96,269	0	0	1,231	0	97,500	Equity:	
Total Expenses	10,184,156	2,105,982	580,176	138,053	671,666	13,680,033	Invested in Fixed Assets	38,055,159
							Unrestricted	15,670,009
Net Local Property Tax Applied	\$3,433,948	\$841,933	\$0	\$41,602	\$301,045	\$4,618,528	Total Equity	53,725,168
Percent of Total	74.4%	18.2%	0.0%	0.9%	6.5%	100.0%		
Local Property Taxes						\$4,620,000	Total Liab & Equity	\$55,823,364
AATA Agency Wide Surplus (Loss)						\$1,472	_	
					•		Total FY 2012 Expenses _	\$30,410,616
Service Hours	97,109	39,256		1,226		137,591	Months in Unrestricted	
Cost per Service Hour	\$ 104.87	\$ 53.65		\$ 112.60			Net Assets (Min 3.0)	6.18
Passengers	3,287,061	84,235		18,218	-	3,389,514	_	
Cost per Passenger	\$ 3.10	\$ 25.00		\$ 7.58		\$ 4.04	Amount over Minimum	\$8,067,355
Percent of Expenses Paid by Fares	22.9%	16.4%	7.2%	39.2%	0.0%	20.3%	_	
Percent of Expenses Paid by Local Tax	33.7%	40.0%		30.1%	44.8%	33.8%		

### **Performance Report - Year to Date**

Urban Fixed-Route Service	
Urban Fixeo-Roule Service	

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		Actual Budgeted					Previous Year			
Performance Indicators	Ye	ar to Date		Yea	ar to Date	% Va	riance	to S	ame Date	% Variance
Average # of Weekday Passengers		23,507							21,831	8%
Passengers per Service Hour		33.8			32.8		3%		32.8	3%
Operating Expense per Passenger	\$	3.10		\$	3.42		-9%	\$	3.09	0%
Operating Expense per Service Hour	\$	104.87		\$	112.30		-7%	\$	101.15	4%
Operating Expense per Service Mile	\$	7.57		\$	8.83		-14%	\$	7.27	4%
Percent of Cost paid by Passenger		22.9%			21.6%		6%		23.4%	-2%

	Actual	Previous Year
Base Data	Year to Date	to Same Date % Variance
Service Inputs AATA Operating Expenses	\$ 10,184,156	9,413,415 8%
Service Outputs AATA Service Hours AATA Service Miles	97,109 1,344,968	
Service Consumption  AATA Passengers  AATA Passenger Revenue  Total # of Weekday Passengers	3,287,061 \$ 2,331,796 3,032,459	3,049,386 8% 2,203,759 6% 2,816,257 8%

Number of Weekdays

Fy 2011: 129

Fy 2012:

129

### **Performance Report - Year to Date**

**Urban Demand-Response Service** 

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	Actual			Budge	ted			Year	
Performance Indicators	Year to Date		Yea	r to Date	% Varian	се	to Sa	me Date	% Variance
Average # of Weekday Passengers Passengers per Service Mile Operating Expense per Passenger Operating Expense per Service Mile Percent of Cost paid by Passenger	0.12 \$ 25.0 \$ 3.2	0	\$	0.143 23.09 3.30 18%	-2 -2	9% 8% 2% 9%	\$	524 0.138 23.94 3.31 18%	4% -6% 4% -2% -10%

	Actual	Previous	Year	
Base Data	Year to Date	to Same Date	% Variance	
Service Inputs SubContracted Operating Expenses	\$ 2,105,982	\$ 1,900,125	11%	
Service Outputs SubContracted Service Miles	651,845	574,841	13%	
Service Consumption SubContracted Passengers SubContracted Passenger Revenue Total # of Weekday Passengers	84,235 \$ 346,137 71,001	79,384 \$ 345,126 68,096	0%	

Number of Weekdays

Fy 2011: Fy 2012: 130 130

### **Performance Report - Year to Date**

ExpressRide - Fixed-Route Service								Marc	h 2012	
	Actual Budgeted				Previo	Previous Year				
Performance Indicators	Ye	ar to Date		Yea	ar to Date	% Varia	ance	to Same Date	э % V <i>a</i>	ariance
Average # of Weekday Passengers		141						87.	.0	62%
Passengers per Service Hour		14.9			12.0		24%	9.	.7	54%
Operating Expense per Passenger	\$	7.58		\$	10.90		-30%	13.5	0	-44%
Operating Expense per Service Hour	\$	112.63		\$	130.80		-14%	130.4	<sub>-</sub> 1	-14%
Operating Expense per Service Mile	\$	4.45		\$	4.79		-7%	5.2	:9	-16%
Percent of Cost paid by Passenger		39.2%			31.4%		25%	22.79	%	72%
, , ,										

		Actual		Previous Year		
Base Data	Parto Date			to Same Date		% Variance
Service Inputs Operating Expenses	\$	138,053		\$	151,499	-9%
Service Outputs Service Hours Service Miles		1,226 31,000			1,161.70 28,618.39	
Service Consumption Passengers Passenger Revenue Total # of Weekday Passengers	\$	18,218 54,138 18,218		\$	11,226 34,466 11,226	57%

Fy 2011: Fy 2012: Number of Weekdays 129

129

## Memorandum



To: Michael Ford

Cc: Dawn Gabay, Chris White, Michelle Sanders

From: Philip Webb

Date: April 13, 2012

Re: Corrective Action Plan for Single Audit & Management Letter (SAS 114) Findings

Plante & Moran performed the FY 2011 audit of the financial statements and single audit and issued their report dated February 22, 2012. As part of the audit, they are also required to issue "communications required under Statement of Auditing Standards (SAS) #114", also known as a management letter. They have six findings, two from the Single Audit and four from the SAS 114 letter. These are stated below along with AATA's response and corrective action plan.

Plante & Moran Finding:	AATA's Response & Corrective Action Plan
2011-01: GASB No. 33, Accounting and Financial Reporting for Non-exchange Transactions, would indicate that the property tax revenue received from the City of Ann Arbor should be recorded when received by the Authority as it is at that point that all of the eligibility requirements have been met.	Completed. The Authority will begin recording property tax revenue in its entirety when it is levied by the City and received by the Authority.
<b>2011-02:</b> The Davis Bacon Act requirements are in effect for all construction contracts over \$2,000. AATA interpreted this requirement incorrectly that Davis Bacon would not be required on individual bus shelter pad projects, which are each under \$2,000. However, the \$2,000 threshold should be applied to contracts over \$2,000, not individual projects.	Completed. The Authority will amend its practices to apply Davis-Bacon requirements based on contract basis rather than project basis for future construction type activities.
Senate Bill 34 - Elimination of the Personal Property Tax: On January 19, 2011, SB 34 was introduced. Bery simply, this bill, if it becomes law, will amend PA 206 of 1893 and exempt all personal property from the collection of taxes. Altogether, this would reduce revenue for communities, and therefore	This is informational only. No action is required. If this bill becomes law, AATA's annual property tax levy would decrease by about \$420,000.

the Authority, across the State by approximately \$770 million. Including the school districts, the lost revenue would be over \$1 billion. This bill does not provide any source of revenue to replace that which is lost.

Federal Grants Period of Availability: We noted instances where dated grants (grants that have exceeded the period of availability) are still being drawn down by the Authority and reimbursed by the FTA. Each federal grant outlines the funding availability of awarded grants which begins when the funds become available (in the year of appropriation) plus two to three additional years for a total of three0 to four-year eligibility period (depending on the grant type). Although the FTA has not enforced this compliance requirement in the past, under grants that are funded with the ARRA monies, enforcement will be more stringent. Additionally, we understand that as this is being enforced under ARRA, it is anticipated that enforcement for all federal grant programs will also be more rigorous in future years. Given the significance of federal awards to the Authority, we encourage the Authority to review its processes and procedures for ensuring that grants are being spent within the period of availability going forward to ensure that awarded amounts are not forfeited.

This is not true. It is based on a misunderstanding of Federal regulations by Plante Moran. Federal Grants – except ARRA grants – do not have an expiration date. The grant contract does not include any date by which funds have to be expended or they could be withdrawn by FTA.

The misunderstanding by Plante Moran is based on the "period of availability" of Federal transit funds The period of availability is either 2 or 3 years, depending on the program. What this means is that the appropriated funds must be "obligated" within this period of availability. For the Federal Transit Administration (FTA) the funds are "obligated" once they are put into an approved grant. Once a grant is approved, there is no expiration date. AATA has never had an instance in which we have lost funds because they were not approved in a grant before the period of availability expired.

AATA does submit a planned schedule for expenditure of grant funds to FTA before grant approval. AATA reports quarterly to FTA on the schedule and any delays in expending funds. The FTA will ask for an action plan from a grantee when projects are not moving. AATA has never had to submit such an action plan.

Plante Moran provided a draft of the letter with this erroneous information to us in advance. We provided information to them that this note was inaccurate. They did not respond to us or correct the note before issuing the letter.

Investment Policy and Heating Oil Futures: During the audit, Plante & Moran. PLLC reviewed the Authority's investments for **In Process**: The Authority has consulted with legal counsel and is awaiting reply.

compliance with Public Act 20 of 1943 and the Authority's investment policy. It appears that as of September 30, 2011, the Authority is investing in heating oil futures. Based on our review of the Authority's investment policy, it does not appear that this investment complies with the Authority's investment policy. Based on a review of Public Act 20 of 1943, it does not appear that this investment is in compliance with state law. However, we encourage the Authority to consult with their legal counsel regarding this matter and, based on the opinion received regarding the legality of this investment, either adjust the Authority's investment policy or appropriately adjust the types of investment in which the Authority is investing.

Quarterly investment report: Public Act 217 of 2007 requires that the Authority provide to the Board on a quarterly basis an investment report that reports on the types of investments that the Authority is investing in along with other information related to the investments that the board will find valuable. For example, the Board may want to know the interest rate on each investment. It does not appear that the Authority is in compliance with this state law as of September 30, 2011.

**Complete**: The Authority will provide a quarterly investment report starting with the April 2012 PMER meeting.