

Please provide a follow-up response to the following questions by January 4, 2013 to jhall@a2gov.org

RESPONSES FROM MHT HOUSING, INC

- 1) What states have you done LIHTC projects in?
MHT Housing, Inc has LIHTC projects in Michigan, Wisconsin, & Oregon. Van Fox is also president of SAG (Shelter America Group), a nonprofit development company based in Seattle, Washington. The SAG portfolio contains an additional 24 LIHTC properties within the states of Washington, Oregon, and Arizona.

- 2) Do you have any other properties or clients that will be converting units under the RAD program? Please include the city, state and likely sources of financing for each property. We currently have no projects applying for the RAD program, although we do understand the program and have the knowledge to assist the AAHC with the operations and compliance under the RAD or any HUD program.

- 3) Do you have any other properties or clients that will be applying for 9% LIHTC under MSHDA's QAP in February 2013 or August 2013? Please indicate the city the property is located in and the category you believe the application will come under?
MHT Housing, Inc will be applying for one other project in the February 2013 MSHDA 9% LIHTC round. The project is called Jennings Senior Living, located in the City of Detroit. The project will be submitted under the category of new construction and will consist of 46 units. We do not anticipate any projects to be submitted in the August 2013 round at this time.

- 4) If you answered yes to either question 2 or 3, how will you ensure that your work for the AAHC will be a high priority, high quality and how will you handle the potential conflict of applying for funds for 1 or more competing projects?
MHT has the employees and resources to handle the assembly of multiple applications. We consider the work for the AAHC equal priority to any other submission. The AAHC can expect that our entire staff will be assigned to this project and will work with the AAHC as a team to coordinate and assemble the applications. We can provide our time, experience, contacts, and administrative help. We can schedule weekly or daily calls and dialog as needed. You can expect that MHT can keep pace and deliver quality applications with the AAHC. MHT has more than 20 years experience applying for low income housing tax credits and you can be assured we understand MSHDA's expectations and the AAHC's applications will meet those expectations.

- 5) Rochelle Lento, Dykema Gossett, has provided pro bono services to the AAHC to create the appropriate legal structure to enter into a LIHTC deal. If your organization is

selected, the AAHC will require Rochelle Lento and Dykema Gossett as the attorney for the partnership. Will that be acceptable?

Yes. We do have an in house legal team that can work with Rochelle Lento and Dykema Gossett, also pro bono, to add any additional assistance and keep the process running smoothly.

- 6) Have you won a 9% LIHTC award from MSHDA under the permanent supportive housing category? Please describe your role or involvement in the project?

Yes. Most recently MHT is 51% general partner with Cass Community Social Services on a 100% MSHDA permanent supportive housing project called Cass Community Apartments, located in Detroit. This rehabilitation broke ground November 1st and will be completed by November 2013. MHT also has added 3 other projects containing MSHDA permanent supportive housing units in Highland Park and Westland. MHT has a role in every aspect of the supportive housing process by working with MSHDA staff, service agencies, management, and the MSHDA housing agent. MHT oversees the process from the memorandum of understanding to the issue of the HAP contract.

- 7) The AAHC's staff are union city employees and it would be extremely difficult to hire a private property management firm to manage the properties which are all currently managed by AAHC staff. Would you be willing to provide consultation to the AAHC staff to ensure LIHTC compliance for the first couple years, instead of managing the property?

Yes. Van Fox, president of MHT Housing, Inc has established, and is president of a premier property management company, Continental Management, LLC. His staff is capable and willing to provide consulting services to the AAHC management. Continental Management, LLC has won several awards within the industry, including the "Excellence in Education" award from the DMAA three years running and is one of the Top 100 Workplaces by the Detroit Free Press four years running. Continental can assist the AAHC management in compliance, HAP contract renewal, physical & file inspections, accounting, reporting, and are invited to participate in the training courses they offer.

- 8) Has your company or any of your principals ever been involved in a lawsuit (non-employee) related to a development project? Please summarize the situation and status.

No, nor has MHT ever been handed an asset back in foreclosure or pending foreclosure. MHT has never been removed as a general partner or been reduced in status of their responsibility and control.